

WHO WE ARE





Toledo, OH

Process Engineering Project Management Procurement



Hendersonville, NC

Project Management Consruction Management Fabrication

ere tech

Toledo, OH

Electrical Designs & Control Systems

KTGSI

Wexford, PA

Process Engineering
Project Management
Procurement



Sheffeld, South Yorkshire UK

ZEDTEC

Sheffeld, South Yorkshire UKDistributers & Forehearth

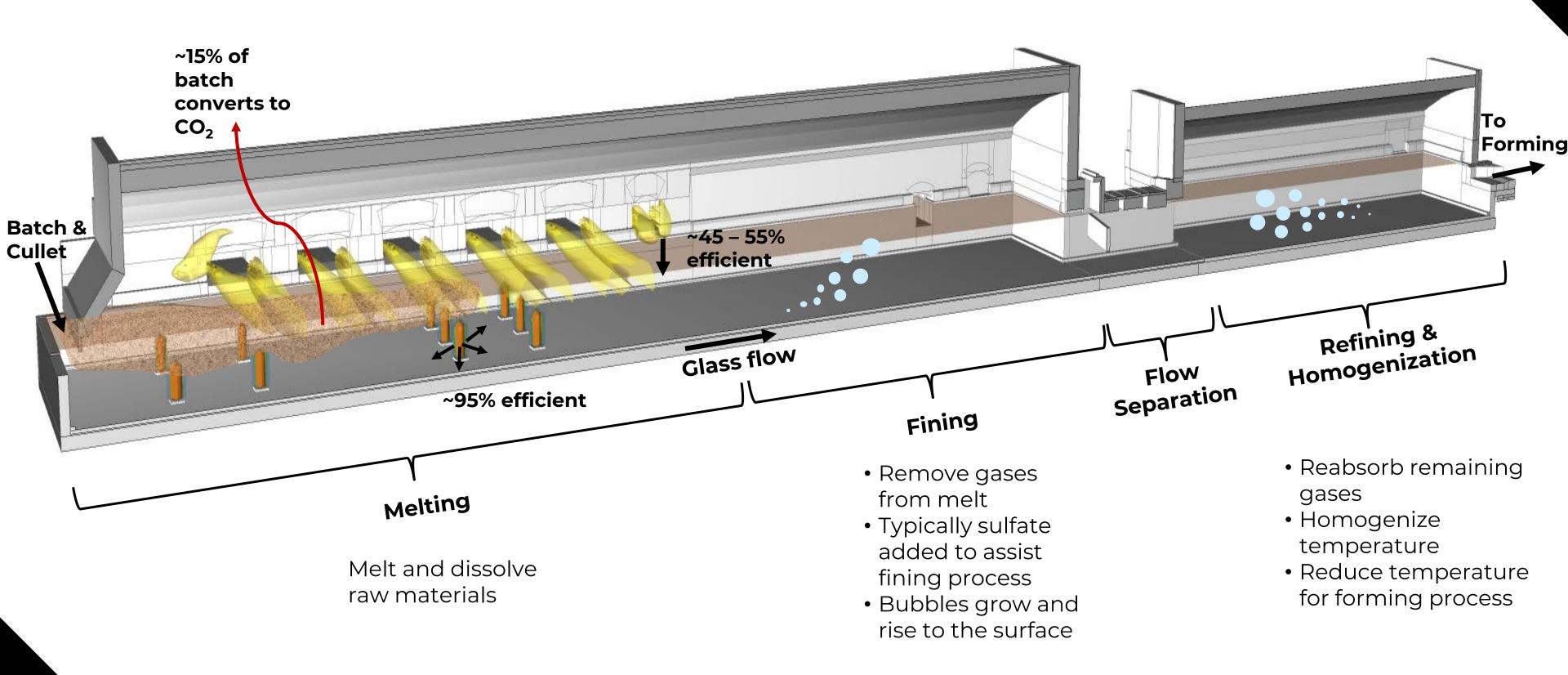
Engineering Construction

KTG ENGINEERING

Sheffeld, South Yorkshire UK

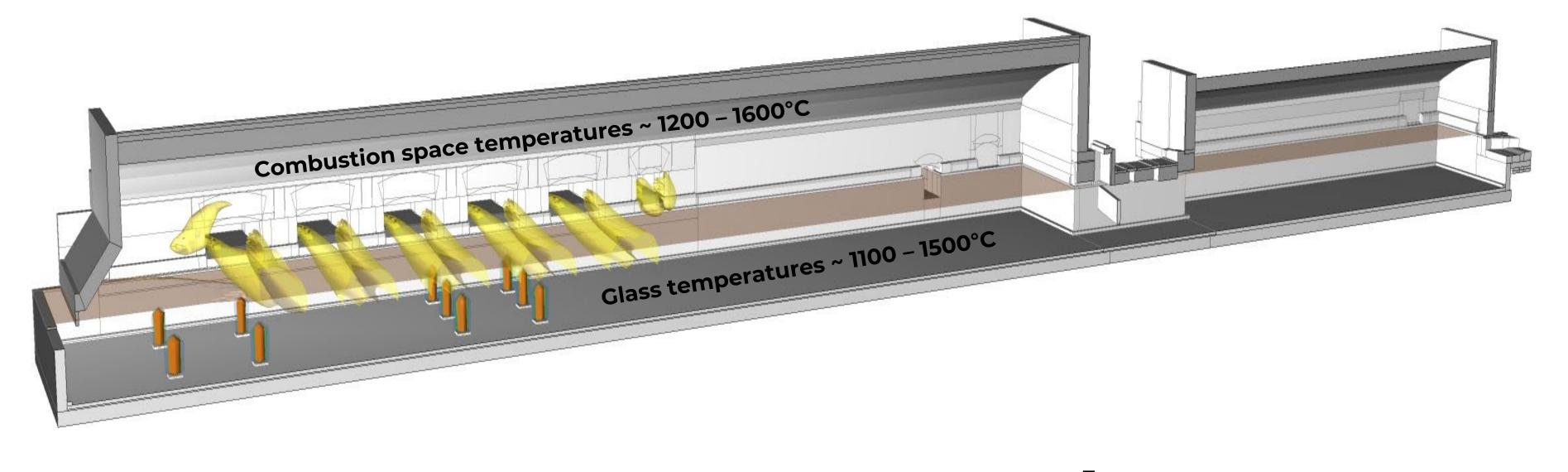
Specialty Glass Equipment

GLASS MAKING PROCESSHOW WE'VE DONE IT



SiO₂ + Na₂CO₃ + CaCO₃ → Soda Lime Silicate Glass + CO₂

LIFE OF A FURNACE



Heat up 2 – 3 weeks

BeginsHigh yields
achieved 1 –
s
30 days

Production

Color changes

Overcoating
Hot hold or
reduced pull
rate

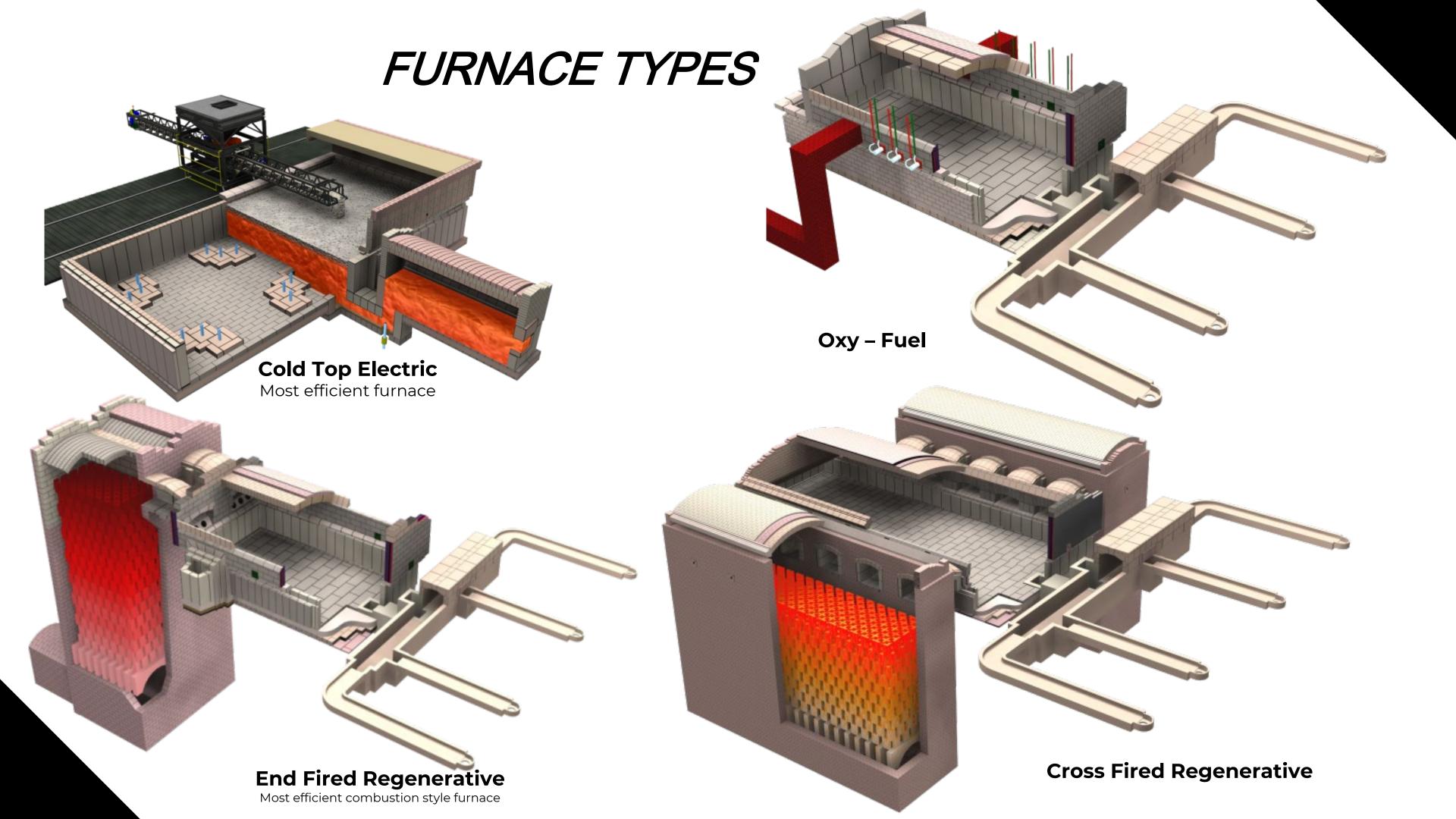
Various hot repairs

Hot hold or reduced pull rate

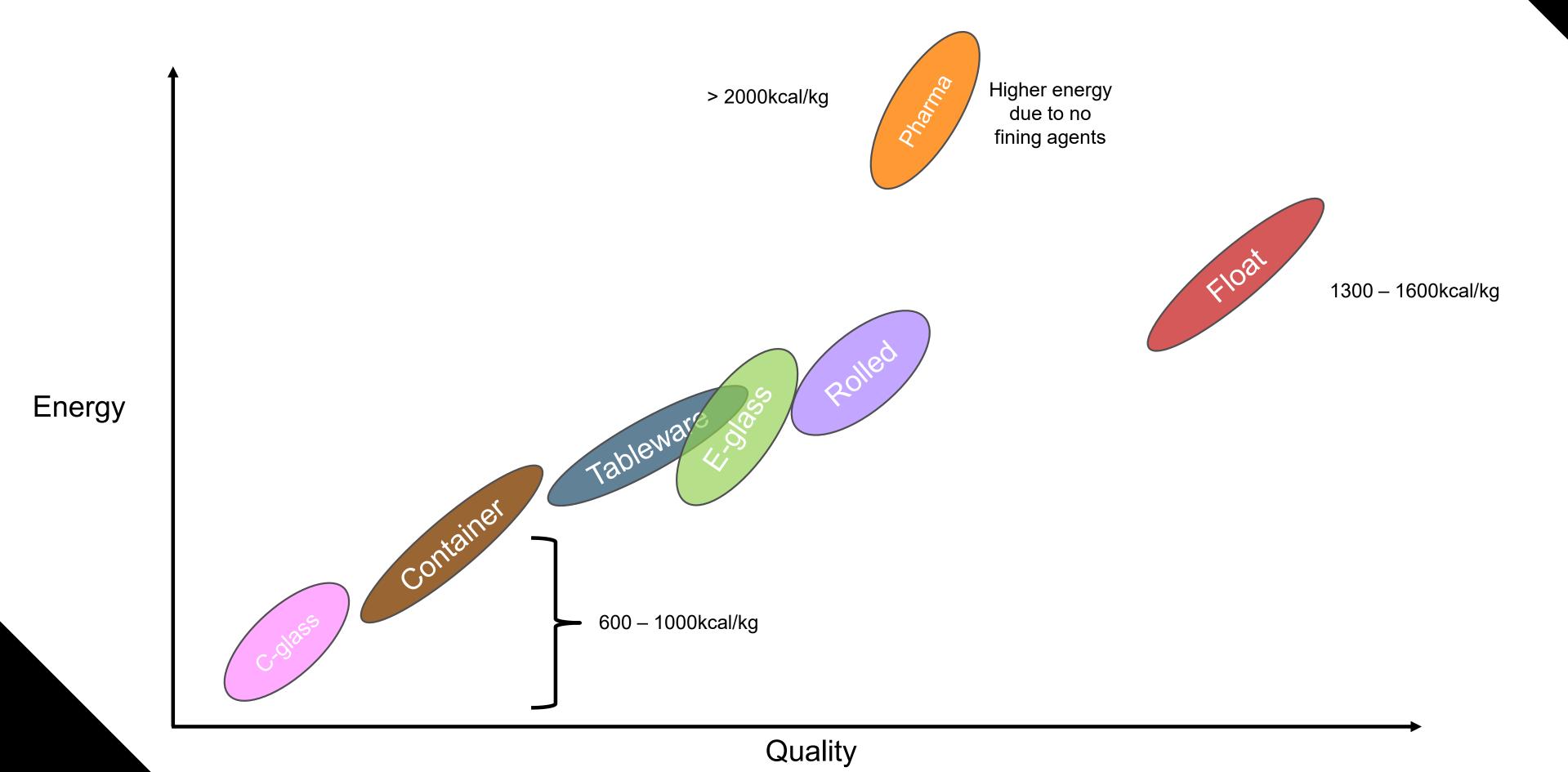
Energy usage 10 – 20% higher than new

Shutdown & rebuild45 – 90 days

8 – 20 years for "top fire" tanks 1 – 10 years for cold-top tanks

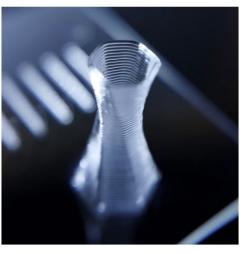


GENERAL RELATIONSHIP BETWEEN ENERGY AND QUALITY

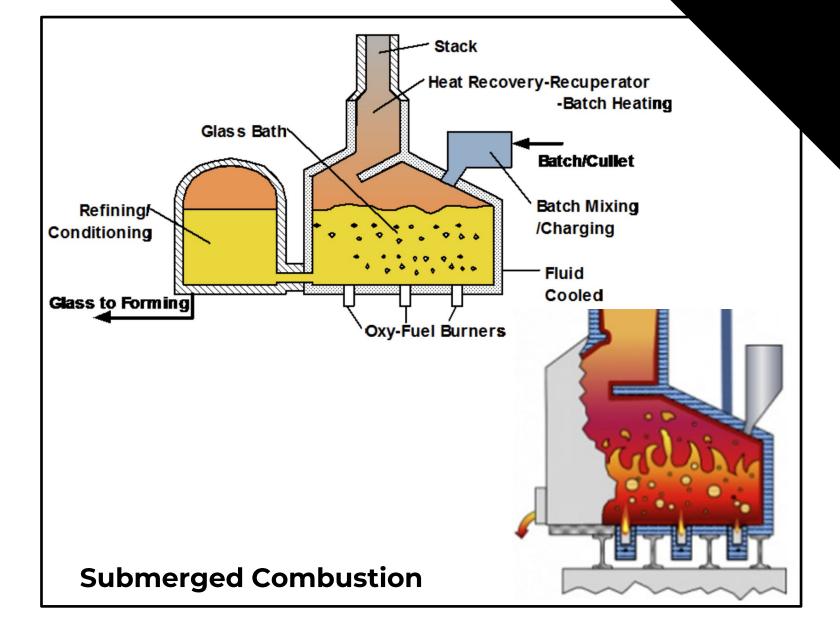


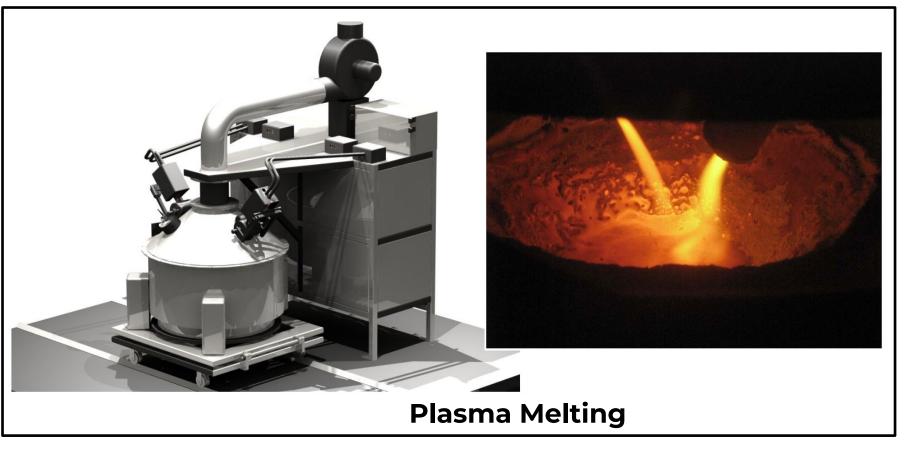
ALTERNATIVE METHODS

- Submerged combustion melters
- Hydrogen combustion
- Plasma melters
- Gyrotrons
 - Utilize upper end of microwave spectrum
- Microwave (300MHz 300GHz)
- Laser: Near infrared and lower
- 3D printing
- Biofuels



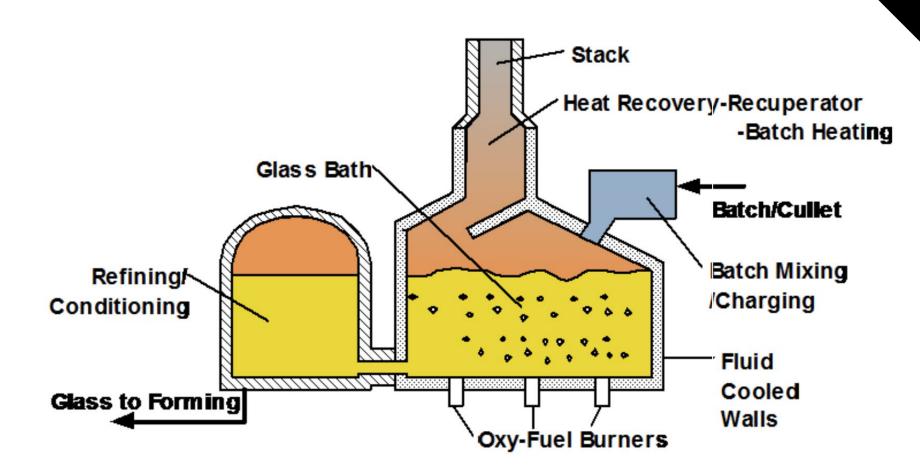
3D printingNobula3d.com

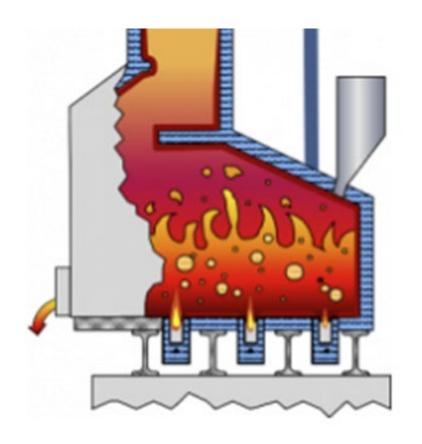




SUBMERGED COMBUSTION

- Burners in direct contact with batch
- Rapid, violent melting process
- Melters are much smaller
- Can be brought online and offline much quicker
- Water-cooled shells require significant cooling
- Efficiency similar to existing designs due to water-cooled shells
- Melter produces foamy glass
- May be a good candidate for H₂





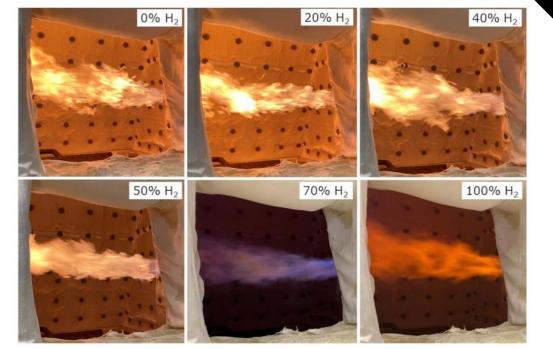
HYDROGEN

Advantages

- Burns clean
- Burner manufacturers already largely able to run $\rm H_2$
- Efficiencies possibly as good as natural gas

The Verdict

The potential is there and so are the hurdles



Challenges

- Need 3x the volume compared to natural gas
- 3x the cost of natural gas on volume basis
- 9x OPEX
 - At Energy Earthshots Initiative target price of \$1/kg, still 2x the cost
- Infrastructure under-developed
- Safety and personnel training
- Effects on glass making not yet fully known
 - Corrosion on refractories, chemical effects on glass, energy efficiency, NOx

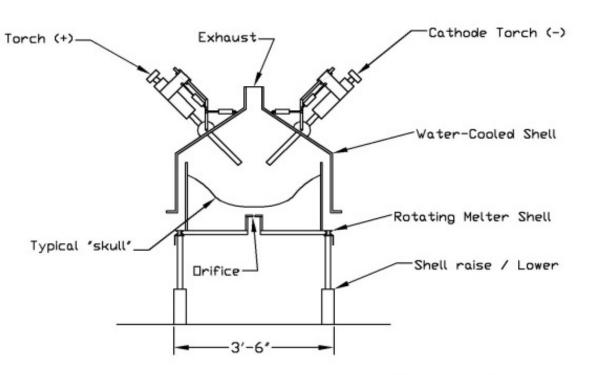
DIRECTED ENERGY METHODS And Torch

Methods

- Plasma
 - Efficiencies similar or higher than existing designs
- Gryotrons
 - 30 300GHz (upper end of Microwave spectrum)
- Microwave
- Laser

Characteristics

- Rely on electromagnetic waves in frequency ranges easily absorbed by glass (except for plasma)
- Energy device typically ~50% efficient
- Typically water-cooled shells require significant cooling
- Comparatively high energy consumption
- Low quality glass output
- Mostly laboratory scale thus far (low TRL)
- May be good candidates for
 - Specialty glasses
 - Augmented melting
 - Post-processing



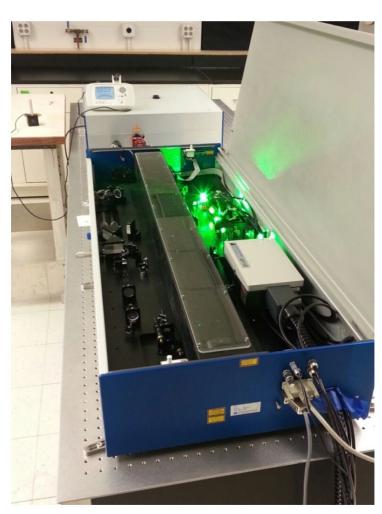




Plasmatron 10 MW GoodRich MAGMA



DE-FC36-03G013093



Femtolaser at Alfred U.

ENERGY RECOVERY TECHNIQUES

Batch & Cullet Preheating

- Can have energy savings of 10-15%
- Significant capital investment
- Prone to clogging

Optimelt[™] from Linde

- · Regeneration and gas reformation, oxy-fuel
- ~15% energy savings
- Self cleaning

HeatOx[™] from Air Liquide

- Recuperative technology for oxy-fuel
- 10-13% energy savings

Regenerators

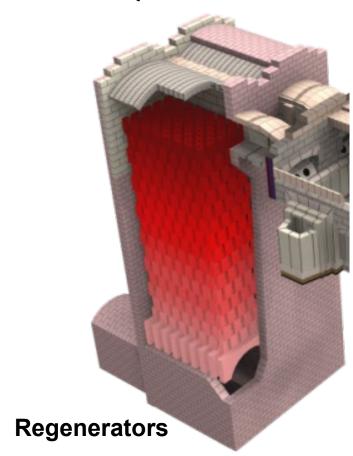
- Well established for air-fired furnaces
- Not compatible with all glass types

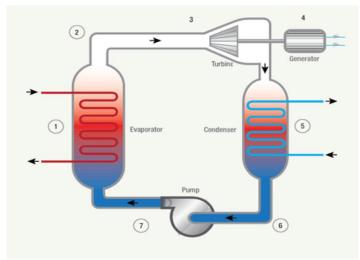
Organic Rankine Cycles

- Utilize energy in exhaust gas stream to produce electricity
- 5-10 year payback

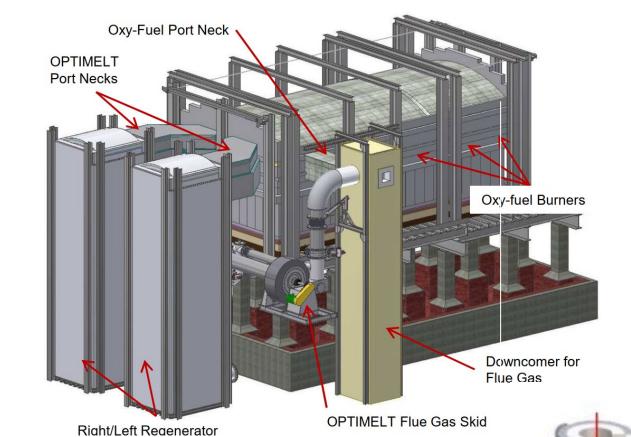
Waste Heat Boilers

Commonly implemented for plant-wide heating needs

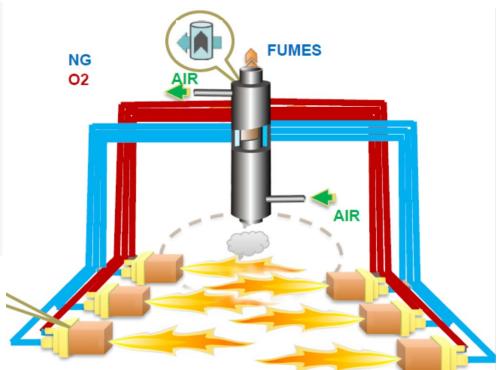


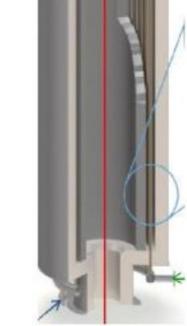






Optimelt™

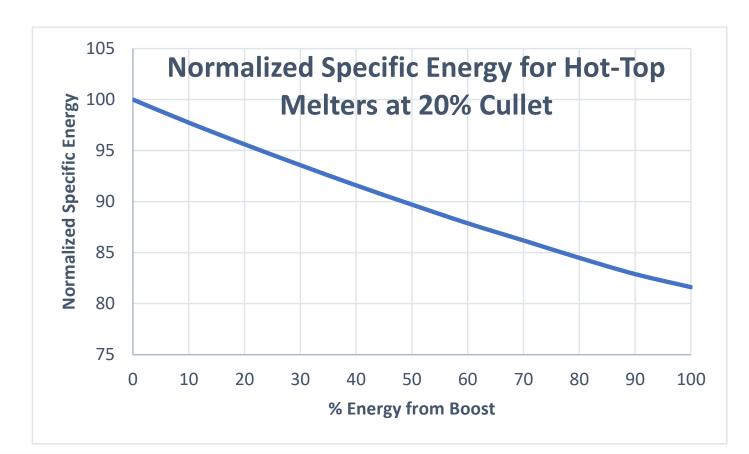




THE ELECTRIC APPEAL

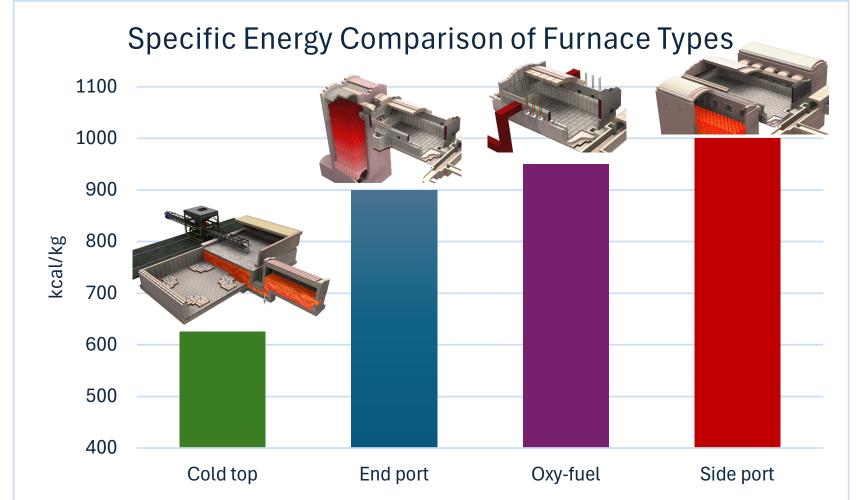
Advantages of Electric Melting

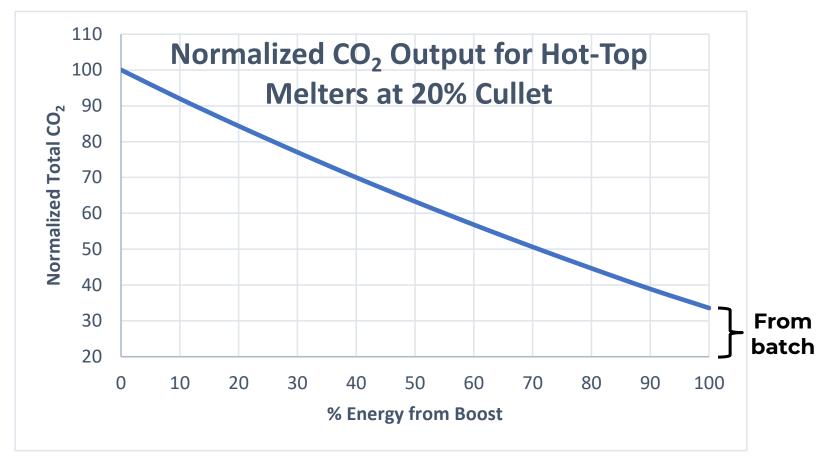
- Extremely high energy transfer efficiency
 ~95%
 - Combustion is ~45 55%
- Less off-gassing and volatization in cold-top melters
- Better temperature control in front ends



In Hot Top Furnaces Boost Can Potentially

- Reduce specific energy consumption nearly 20%
- Reduce CO₂ output by ~65%



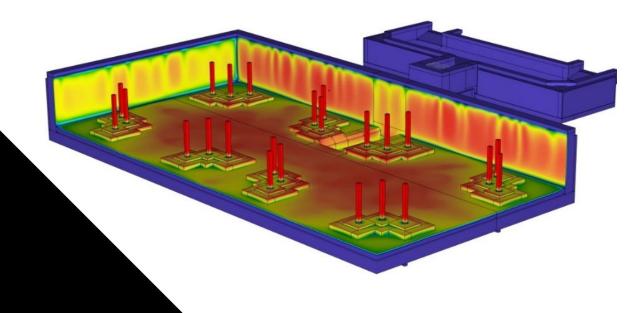


Cold Tops achieve 30 – 50% energy savings

ALL-ELECTRIC IMPLEMENTATION SUCCESS

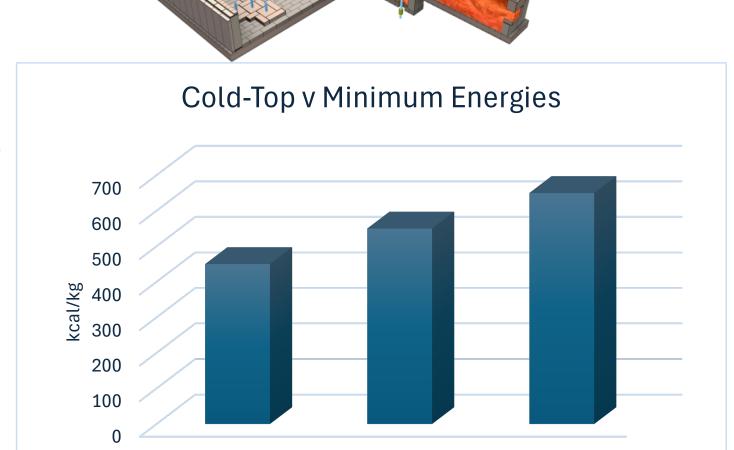
Successful Cold-Top Implementation

- C-glass broad implementation
- Container limited
- Tableware very limited
- E-glass rare, melter only
- Lead crystal
- Soda silica
- Front ends can be direct or indirect heating



Advantages of Electric Melting

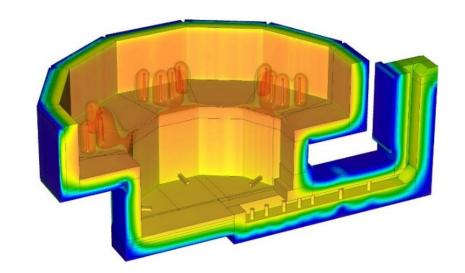
- Most efficient furnace type
- Extremely high energy transfer efficiency ~95%
 - Combustion is ~45 55%
- CO₂ only from batch
- Less off-gassing
- Ease of control
- Better temperature control over in front ends
- Lower temperature variation in front ends



Cold-Tops are approaching minimum energy limits

Batch

Cullet



Cold-Top

HYBRID ELECTRIC

Hybrid – Electric Implementation

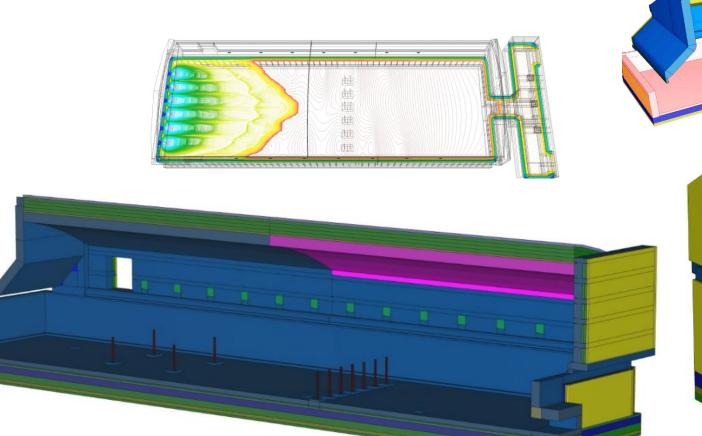
 Boost commonly integrated in tanks for all product types

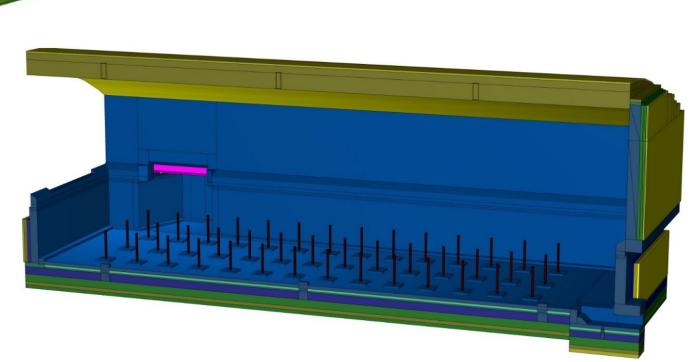
 5 – 20% of total energy input historically

Significantly higher levels being done today

 Quality and furnace life can degrade at higher boost levels

 Alternating between high and low boost levels presents thermal management challenges



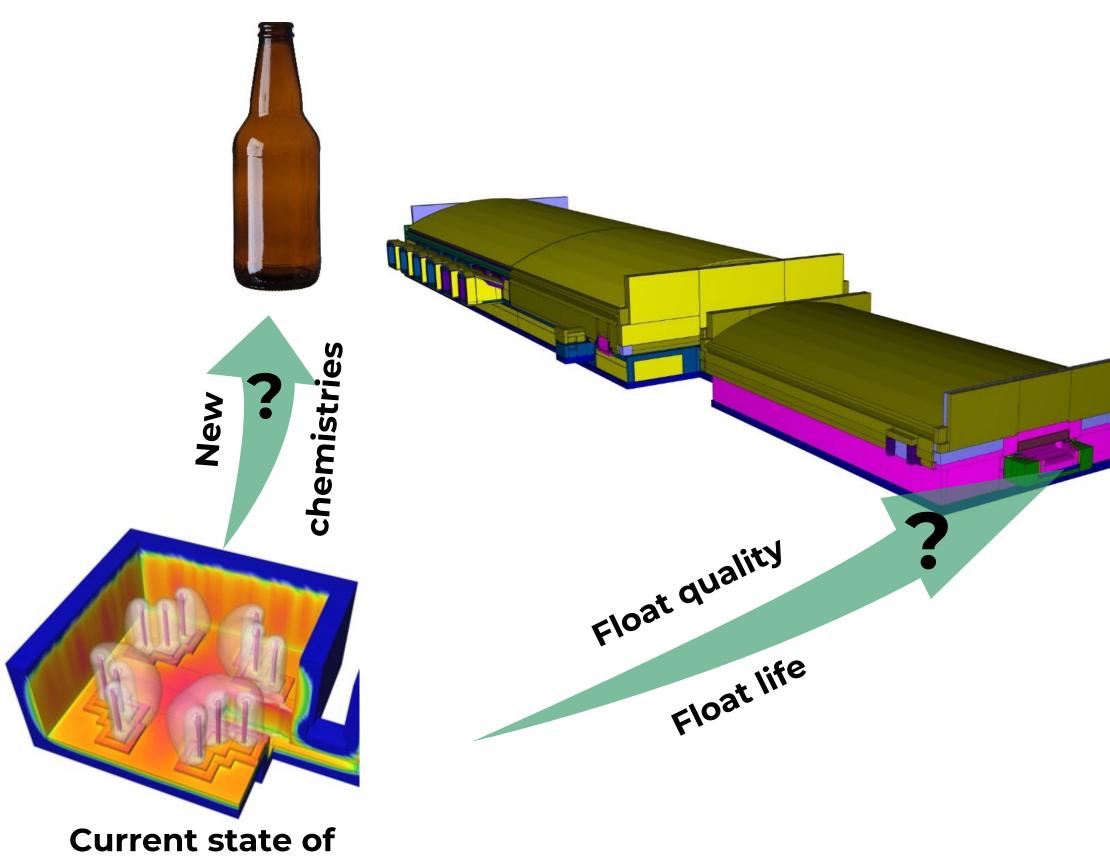


- Increased Flexibility and Efficiency
- Optimal Solution for Some Applications
- Can have tradeoffs on CAPEX, OPEX, Quality, and Life

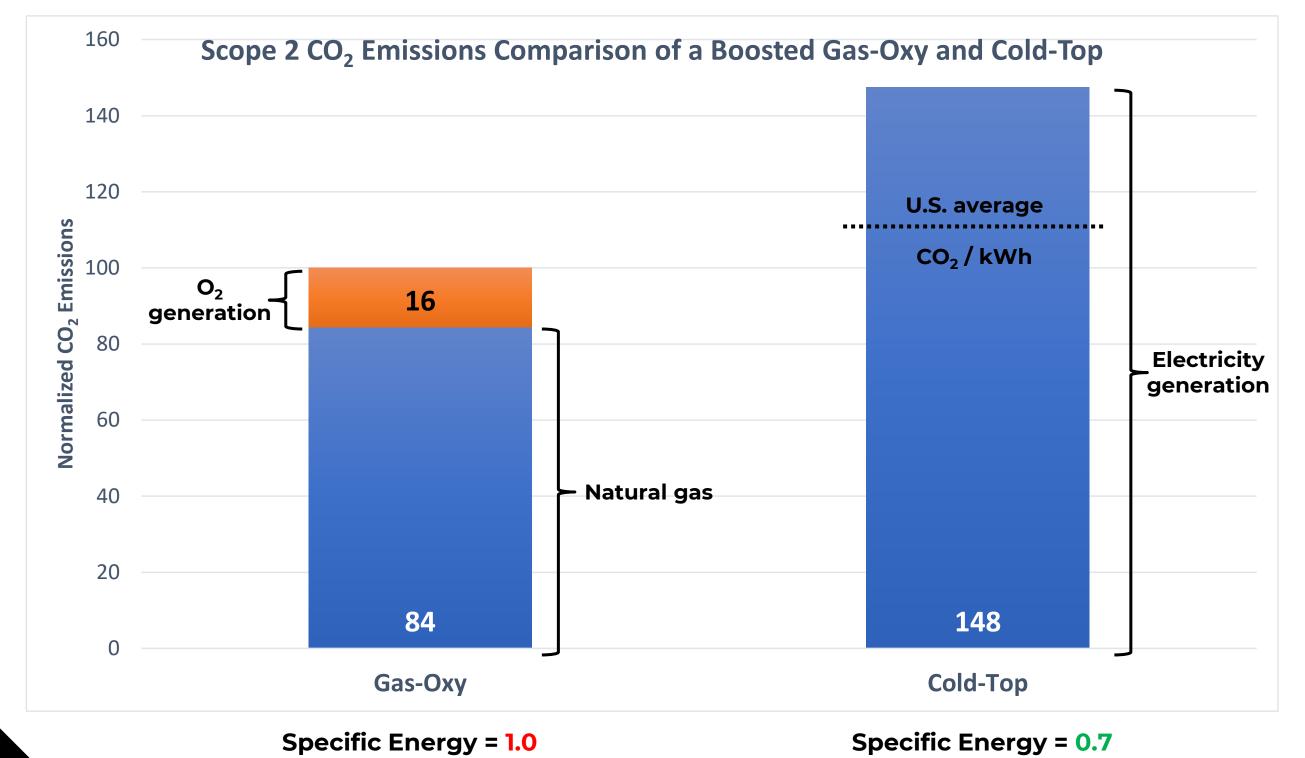
ELECTRIC MELTING CHALLENGES TO GREATER IMPLEMENTATION

all-electric melting

- Reduced quality
- Not suitable (currently) for reduced glass chemistries
- Reduced tank life
 - Cold-top lifetime ranges between 15
 - 60% of a hot-top
- Limited pull range: ~50% turndown
- Temperature output tied to pull rate and cullet ratio
- Larger footprint
- Often higher OPEX than gas firing
- In some situations secondary emissions are larger



CASE STUDY-OXY-GAS V. ALLELECTRIC

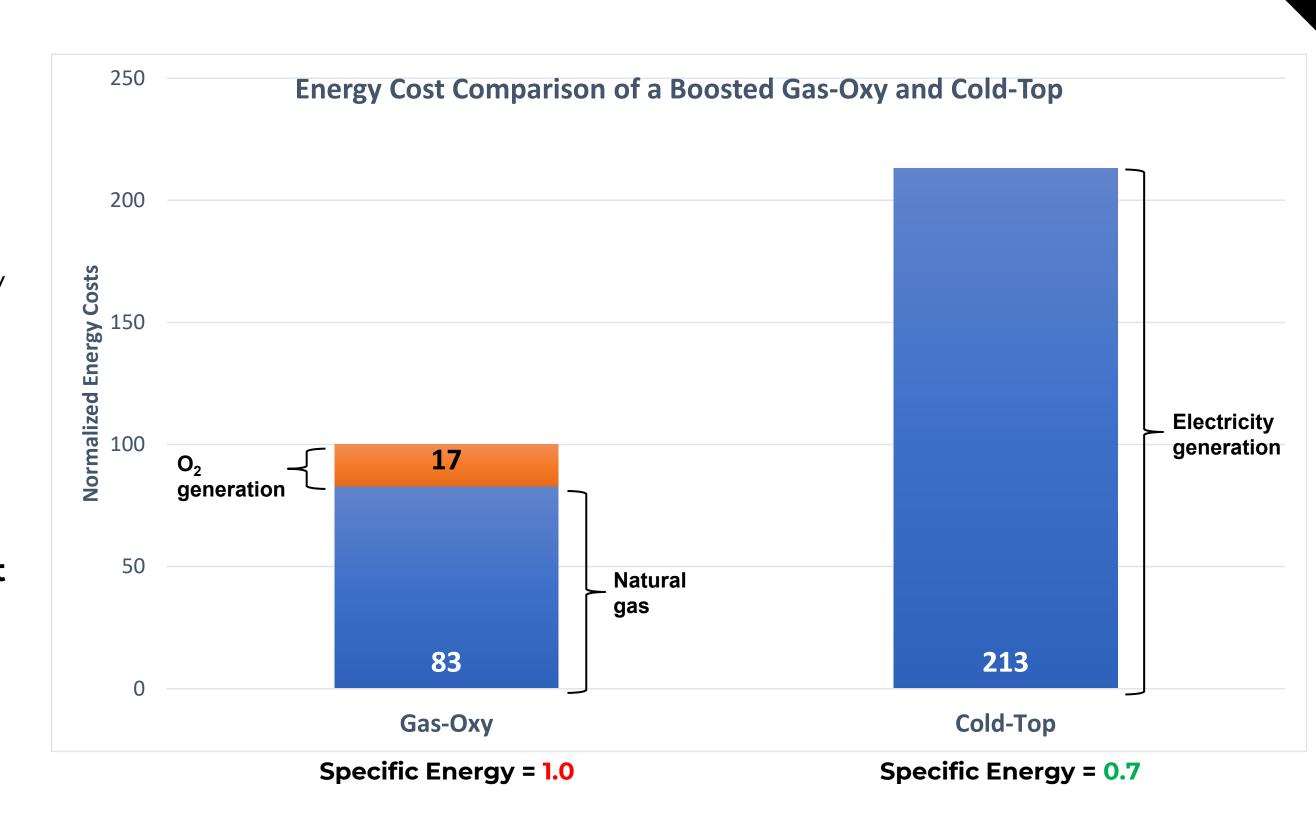


- While the Cold-Top is more efficient, the Scope 2 emissions are significantly higher
- If the power grid does not operate at relatively low CO₂ output levels, it is more carbon efficient to burn natural gas in the melter
- Furnaces can be more efficient than the regional electric power suppliers
- Where and when to implement electric melting is key for real carbon and cost savings

Regional electric supplier generated ~ 0.5 kg CO₂/kWh U.S. average ~ 0.37 kg CO₂/kWh

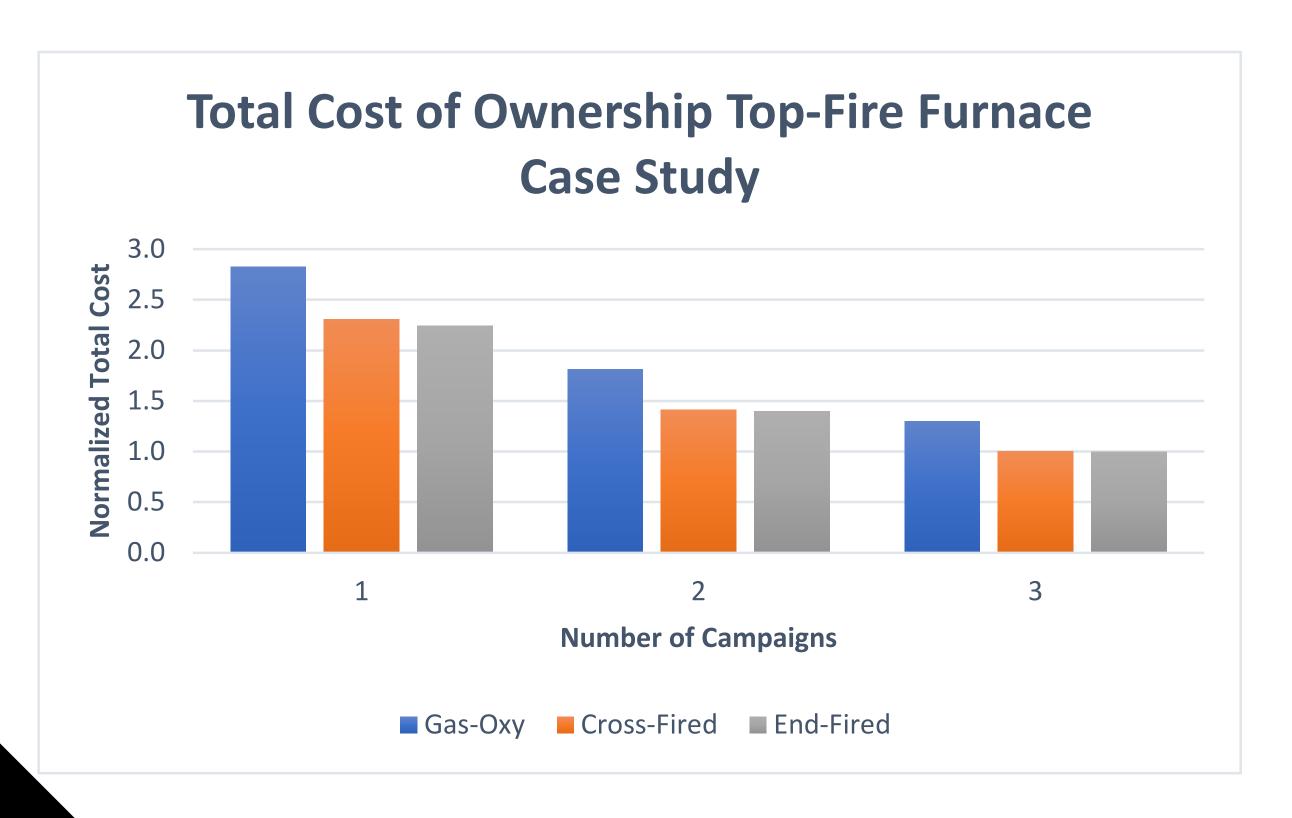
CASE STUDY-OXY-GAS V. ALLELECTRIC

- While the Cold-Top is more efficient, the Scope 2 emissions are significantly higher
- Energy costs can be significantly higher for a cold-top depending on regional energy prices
- Regulatory conditions can change the outcomes
- Where and when to implement electric melting is key for real carbon and cost savings



Ratio of electric to gas cost per unit of energy ~2.6

CASE STUDY-OXY-GAS V. ENDPORT V. CROS&IRED



- Total Cost of Ownership was assessed (CAPEX & OPEX) considering 3 furnace types for the same application
- Gas-Oxy was the most expensive due to costs of oxygen generation
- End-port was slightly better than a side-port on cost due to slightly better energy efficiency
- Regulatory conditions can change the outcomes
- Differences diminish over time though oxy-fuel remained the most expensive

SOME CONCLUSIONS

- Current methods are fairly mature
- Alternative methods have both promise and drawbacks,
 - Have not demonstrated improved efficiency
 - Can be unreliable
 - Not yet upscaled for industrial application
 - Potential for big CAPEX reductions and operational flexibility
- Electric melting has a substantial efficiency advantage
- Going all-electric may be "dirtier"
- Going all-electric often has higher OPEX
- Viable all-electric solutions for some glass products do not yet exist
- When better options become available for energy supply we need to be able to take advantage of them
- To expand the market share of glass, innovation is needed



WHERE DO WE GO FROM HERE?

- Take a multi-pronged approach
- Plan for the future invest in new technology
- Consider carefully what you are implementing today
- Form alliances to burn down risk
- Communicate requirements to supporting industries
 - Power generation, refractories, etc.
- Continue advancing efficiency improvements to conventional methods
 - Efficiency gains = emissions reductions and cost reductions



POTENTIAL DEVELOPMENT AREAS

- Expand implementation of electric melting
 - Reduced glasses
 - Higher quality glasses
- Life improvement of electric furnaces
- Electrification of front ends
- Improved cullet collection, analysis and implementation methods
 - 10% cullet increase → 3% energy reduction
- Develop less costly methods to burn down risk for new technologies
- Improve maintenance and cost issues with heat recovery systems

- Development of alternative energy sources and melting methods
 - H₂, biofuels, etc.
 - Electromagnetic sources
 - 3D printing
- New fining chemistries?
- Hot removal of SOx, NOx and borates
 - Would enable heat recovery at much higher ΔT's
- Low or non-carbonate raw materials and new glass chemistries (e.g., Lion Glass $^{\text{TM}}$)
- New sensor technologies
- Leverage AI for process improvements
- •

THANK YOU



Office



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Your single-source for navigating the complexities of furnace design and application